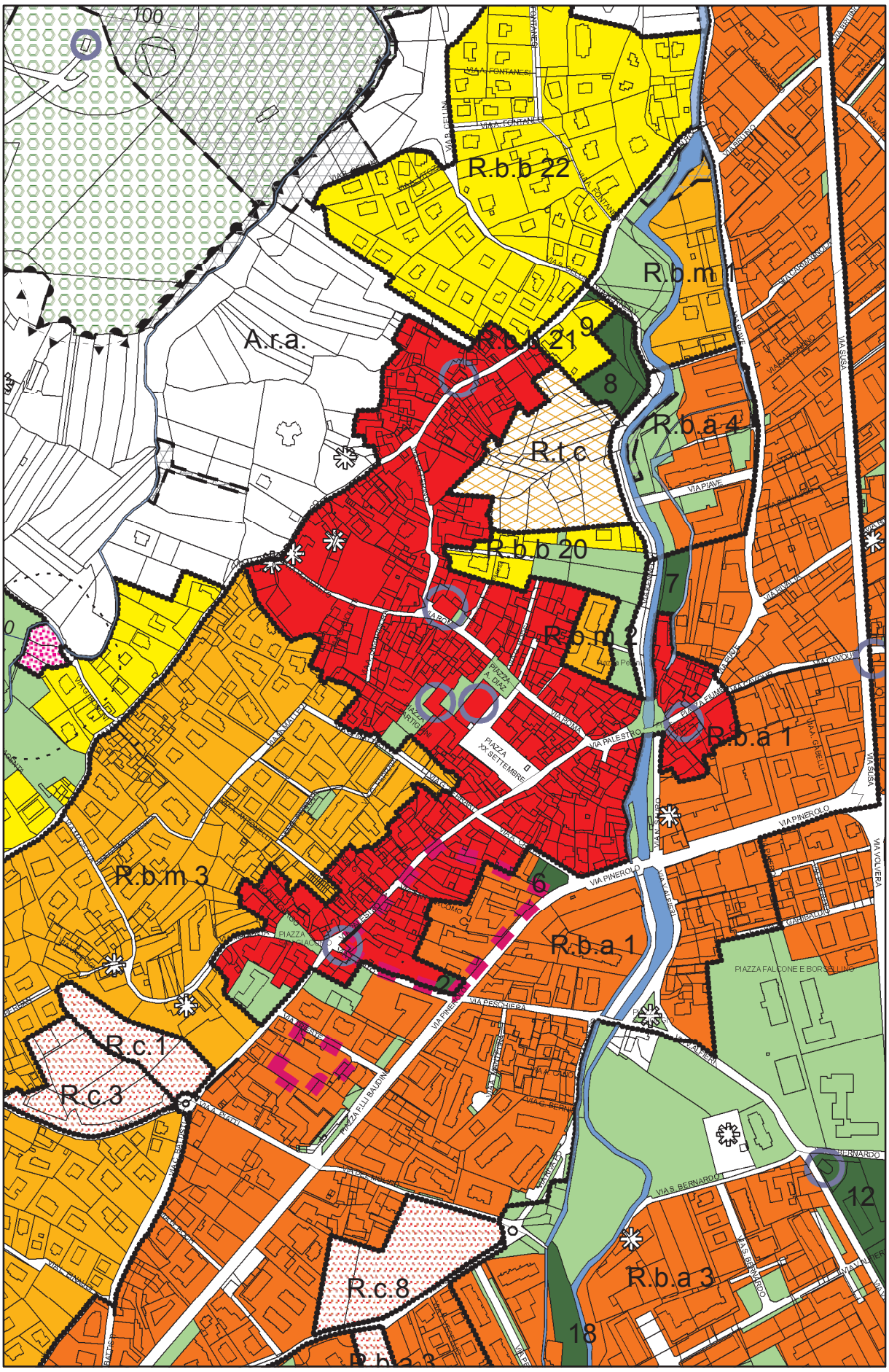ESTRATTO 4b - Variante